

Palladian Coordinated Spine Care® (CSC)



The time has come for a smarter spine care solution.

Palladian Coordinated Spine Care® (CSC) is the first back pain solution driven by clinical evidence that integrates patient education, care advocacy, clinical support and surgical prior consultation. The program achieves the highest functional patient outcomes through web-based technologies, and allows for full integration with internal client applications.

It is estimated that 84% of adults will experience low back pain in their lifetime, many visiting multiple providers, causing back pain expenditures to exceed \$100 billion in the United States.

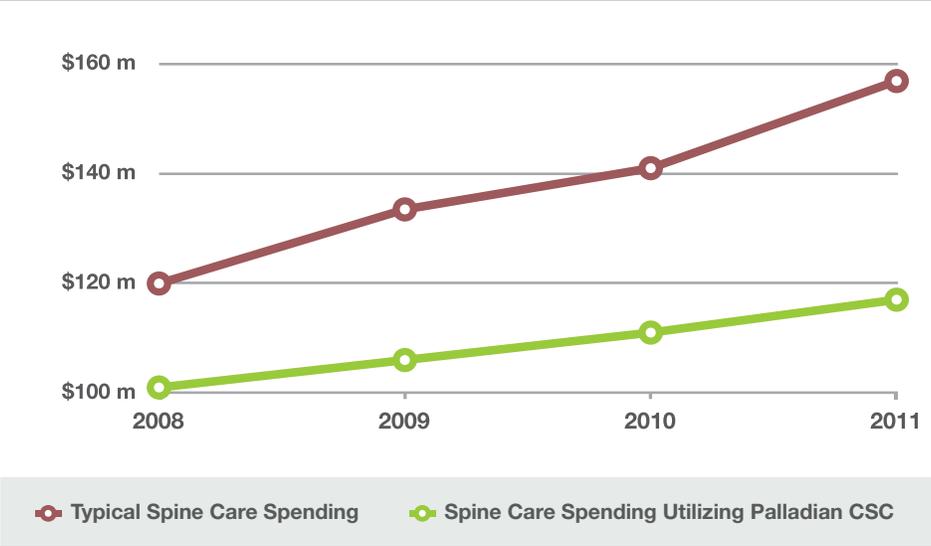
Palladian Health® developed the **CSC** program over a two-year period to manage back pain effectively and control

expenditures stemming from costly procedures that do not ultimately contribute to the overall outcome of the patient. The **Palladian Health Medical Policy Board** is comprised of esteemed physicians from across the United States. Vetted by thousands of clinical policy statements and criteria, this board has composed the most comprehensive body of evidence-based guidelines for the treatment of spinal conditions. These recommendations, summarized and published in *The Spine Journal*, form the foundation of the **CSC** program. **Palladian CSC** directs the patient to the proper provider, at the proper point in their treatment cycle, to achieve the highest outcome in the most financially effective manner.

Value proposition: 20% total reduction in cost of spine care via implementation of the Palladian Coordinated Spine Care Program

Sample healthplan savings potential: estimated at \$25 million on \$130 million spend, with the implementation of Palladian CSC.

Spine care savings utilizing Palladian CSC is focused on: Injections, diagnostic imaging, surgery cost, & other procedures.



Palladian CSC, highly valued by clinicians, generates solutions for healthplan clients that not only places them at the forefront of muscular skeletal management, but affords them the greatest opportunity for cost savings—without compromising quality of care.